



December 2009 Newsletter

With the holidays coming up, we will see more and more people trying to get home from the hospital or acute care facilities. We may find ourselves with patients, and even family members, whose physical limitations or injuries prevent them from being able to get around easily see friends and family. Harmony Home Medical is here for you this holiday season! Make sure your patients get the best quality products and most value from their medical equipment provider by referring them to Harmony Home Medical. We offer the newest and most innovative products in town at competitive prices and when the patient is eligible we bill insurance. Give Harmony Home Medical the chance to make your discharges go smoothly and easily this Holiday Season. You can rely on Harmony to be timely, efficient, and to take care of your patient or family member. We not only deliver equipment, we train patients, their family, and care givers on how to use the equipment properly, safely, and with confidence. If a patient's home is not yet senior-safe or wheelchair accessible, we do FREE home evaluations. We offer rentals of most equipment including temporary ramps for patients who will be in wheelchairs.

Here are a few ways Harmony Home Medical will ensure you have a smooth and effective holiday season at work:

- Look like a hero to your patients; we offer the best ABN options in SD (upgrades that uses Medicare's money in combination with beneficiary's money to get premium product cheaply). So instead of the basic, heavy wheelchair, you can send your patient home with a light weight wheelchair that transforms into a companion chair for easy transport.
- We work with Medi-Cal. With one of the best Medi-Cal billing teams in CA (12yrs strong) we can get the equipment for your Medi-Cal patients when other providers can't.
- We make the paperwork easier with efficient documentation requests and software to expedite the procedure, just call us we'll do the rest.
- For custom power or manual chair users, you can get them the best rehab-quality chair the industry has to offer by sending them to our Assistive Technology Practitioner.
- Get your patients equipment fast with same day delivery when RX is ready.
- We make great cookies and always sweeten up our referral sources with home baked goodness!

Happy Holidays!

From your friends at

Harmony Home Medical